



The Independent Insurance Agents
& Brokers of America and Reagan
Consulting are proud to present...



THE 2011 BEST PRACTICES AGENCIES

Alabama

Crawford Skinner Agency, Springville
Fountain, Parker, Harbarger & Associates, Huntsville
McGriff, Seibels & Williams, Inc., Birmingham
Peck-Glasgow Agency, Hartselle
Starke Agency, Inc., Montgomery
Thames Batre, Mobile
Thompson Insurance, Inc., Montgomery

Arkansas

First Western Insurance, Booneville
Hoffman-Henry Insurance Corporation, Little Rock

California

Barney & Barney, LLC, San Diego
BH Gold Insurance Agency, Inc., San Diego
Bolton & Company, Pasadena
Cavignac & Associates, San Diego
DiBudo & DeFendis Insurance Brokers, LLC, Fresno
Jaffe Insurance Agency, Marina Del Rey
John O. Bronson Co., Inc., Sacramento
McDermott-Costa Company, Inc., San Leandro
Navion Insurance Associates, Inc., Anaheim Hills
R. C. Fischer, Walnut Creek
Rancho Mesa Insurance Services, Inc., Santee
Stratton Agency, San Carlos
Suhr Risk Services of California, San Jose
Tegner-Miller Insurance Brokers, Santa Monica
Woodruff-Sawyer & Co., San Francisco

Colorado

All Colorado Insurance Service, Denver
Colorado Insurers Service, Inc., Englewood
Peliton Insurance and Benefits, Denver
Rifkin Insurance Associates, Inc., Greenwood Village

Connecticut

AAA Allied Insurance Services, Inc., West Hartford
Sinclair Insurance Group, Inc., Wallingford

District of Columbia

Clements International, Washington
Howard W. Phillips & Co., Washington

Delaware

Wilgus Associates, Inc., Bethany Beach

Florida

AAA Insurance Agency, Tampa
Harden & Associates, Inc., Jacksonville
Moody Agency, Venice
ThompsonBaker Agency, Inc., St. Augustine

Georgia

Holman and Company, Alpharetta
Little & Smith, Inc., Marietta
Prime Financial Services, Inc., Fayetteville
Siegel Insurance, Inc., Atlanta

Hawaii

Business Insurance Services, Inc., Honolulu

Iowa

LaMair-Mulock-Condon Co., West Des Moines

Illinois

Assurance Agency, Ltd., Schaumburg
Brennan & Stuart, Inc., LaSalle
R.W. Troxell & Company, Springfield
Tave Risk Management, Northbrook
The Plexus Groupe LLC, Deer Park

Indiana

Gibson Insurance Agency, Inc., South Bend
Hupe Insurance Service, Ft. Wayne
MJ Insurance, Inc., Indianapolis
W. M. Regnier & Co., Inc., Highland

Kansas

Al Shank Insurance Inc., Liberal
Bridges Group, Inc., Norton
Frewen Insurance Agency Inc, St. Francis
SBS Insurance Agency, Seneca
The Reilly Company, Leavenworth

Kentucky

Higgins Insurance & Benefits, Hopkinsville
Neace Lukens Insurance, Louisville
Sterling G. Thompson Co., Louisville
Van Meter Insurance, Bowling Green
Wooten Insurance, Scottsville

Louisiana

Eagan Insurance Agency, Inc., Metairie
Eustis Insurance, Inc., New Orleans
Gillis, Ellis & Baker, Inc., New Orleans
Hartwig Moss Insurance Agency, New Orleans

Massachusetts

Baldwin/Welsh & Parker Insurance Agencies, Wayland
H.W. Lapointe Jr. Insurance Agency, Fall River
Kaplansky Insurance, Brookline
L.V. Toole Insurance, Inc., Lee
Mid-State Insurance Agency, Worcester
Rua-Dumont-Audet Insurance Agency, Inc., Fall River
Tetrault Insurance Agency, New Bedford
The Protector Group Insurance Agency, Worcester

Maryland

Atlantic/Smith, Cropper & Deeley, Willards
Consolidated Insurance Center, Inc., Owings Mills
Riggs Counselman Michaels & Downes Inc, Baltimore

Maine

Cheney Insurance Agency, Damariscotta
Clark Insurance, Portland
GHM Insurance Agency, Waterville
TD Insurance, Inc., South Portland

Michigan

Berends Hendricks Stuit Ins. Agency, Grandville
Global Marine Insurance Agency, Traverse City
Guy Hurley Blaser & Heuer LLC, Troy
Hershey Insurance Group, Troy
The Regency Insurance Group, East Lansing
VAAT, Marquette

Minnesota

Christensen Group, Inc., Minneapolis
Mahowald Insurance Agency, St. Cloud
Stearns Insurance Services, St. Cloud
Wings Insurance, Eden Prairie

Missouri

AHM Financial Group, LLC, St. Louis
BancorpSouth Insurance Services, Inc., Springfield
Ollis and Company, Springfield
The Insurancenter, Joplin

Mississippi

Ross & Yerger Insurance, Inc., Jackson
SouthGroup Insurance, Ridgeland
Treutel Insurance Agency, Inc., Bay St. Louis
Wellington Associates, Inc., Jackson

Montana

Hobson Insurance, Hobson
Payne Financial Group, Inc., Missoula

North Carolina

Edwards, Church & Muse, Inc., Charlotte
Harold W. Wells and Son, Inc., Wilmington
O'Connor Insurance Associates, Charlotte
Twin City Insurance Agency Inc., Newton
Watson Insurance Agency, Inc., Gastonia

North Dakota

Mostad Insurance Services, Langdon

Nebraska

Barney Insurance, Inc., Kearney
Ryder Rosacker McCue & Huston, Grand Island
UNICO Group Inc., Lincoln

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Each year since 1993, IIABA and Reagan Consulting have studied the leading agencies and brokers in the country. We salute these firms for their participation in this year's study and congratulate them for their outstanding performance.

New Hampshire

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New Jersey

Allen & Stults Co., Inc., Hightstown
Bogle Agency Insurance, Lyndhurst
Bollinger Inc., Short Hills
David G. Sayles Insurance Services, Glen Rock
Nottingham Agency, Inc., Hamilton Square
Owens Group, Englewood Cliffs
Scirocco Financial Group, Inc., Hasbrouck Heights
Thomas H. Heist Insurance Agency, Ocean City
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Van Dyk Group, Beach Haven

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Nevada

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Curran Cooney Penny Agency, Roslyn Heights
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Gilroy, Kernan, & Gilroy, Inc., New Hartford
Jankowski Agency, Inc., Broadalbin
M&T Insurance Agency, Inc., Buffalo
Merriam Insurance Agency, Schenectady
MGM Associates, Penfield
Northern Insuring Agency, Inc., Plattsburgh
Perry & Carroll, Inc., Elmira
SKCG Group, Inc., White Plains
Spain Agency, Inc., Mahopac
Thousand Islands Agency, Clayton
York International Agency, LLC, Yonkers

Ohio

Althans Insurance, Chagrin Falls
Andres O'Neil & Lowe Agency, Inc., Bryan
Barengo Ins. Agency, a div of Peoples Ins. Agency, Marietta
CAI Insurance Agency, Inc., Cincinnati
Carroll Insurance Group, LLC, Maumee
James B. Oswald Company, Cleveland
Leugers Insurance, Maria Stein
Schiff, Kreidler-Shell, Inc., Cincinnati
Wilks Insurance Agency, Inc., Hamilton

Oklahoma

CFR, Inc., Tulsa
Ed Berrong Insurance Agency, Weatherford
Oklahoma Business Insurers Agency, Oklahoma City
Professional Insurers Agency, LLC, Oklahoma City

Oregon

Abel Insurance Agency, Coos Bay
The Partners Group, LTD, Portland

Pennsylvania

Gunn-Mowery, LLC, Camp Hill
Nextier Insurance Services, LLC, Butler
William B. Parry & Son, LTD, Langhorne

Rhode Island

Loiselle Insurance Agency, Pawtucket
Raymond Insurance Agency, Coventry

South Carolina

Anderson Insurance Associates, LLC, Charleston
Rosenfeld Einstein, Greenville
The Bynum Company, Inc., Sumter

South Dakota

Fischer, Rounds & Associates, Inc., Pierre

Tennessee

The Crichton Group, Nashville
Collier Insurance, Memphis
Lipscomb & Pitts Insurance, LLC, Memphis
Regions Insurance Group, Memphis
The Johnson Agency, LLC, Madisonville
TIS Insurance Services, Inc., Knoxville

Texas

Barnard Insurance Agency LLP, Wichita Falls
Bigam Kliever Chapman & Watts, Killeen
Brady, Chapman, Holland & Assoc., Houston
Century Insurance Agency, Inc., Denton
Duncan, Fraser & Bridges Insurance Agency, Inc., Pampa
Edmond, Deaton & Stephens Insurance Agency, Inc., Amarillo
Focus Insurance & Financial Services, Houston
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Hibbs-Hallmark & Company, Tyler
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Roach, Howard, Smith & Barton, Inc., Dallas
Swingle, Collins & Associates, Dallas
Texas Associates Insurers, Austin
Threlkeld & Company Insurance, Tyler
Weatherby-Eisenrich Insurance Agency, Andrews
William Gammon Insurance, Austin

Utah

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Fred A. Moreton & Company, Salt Lake City
Western States Insurance Agency, Spanish Fork

Virginia

Armfield, Harrison & Thomas, Leesburg
DeJarnette Insurance Agency, Inc., Brookneal
Engle Paxson & Hawthorne Insurance Services, Leesburg
Scott Insurance, Lynchburg
Short Insurance Associates, Ltd., Charlottesville
S.L. Nusbaum Insurance Agency Inc., Norfolk
Towne Insurance Agency, LLC, Chesapeake
Trustpoint Insurance, Bristol
Welch, Graham & Ogden Insurance, Inc., Manassas

Vermont

Kinney Pike Insurance, Rutland

Washington

AAA Insurance Agency, Bellevue
Parker, Smith & Feek, Bellevue

Wisconsin

Johnson Insurance Services, Racine
M3, Madison
R&R Insurance Services, Inc., Waukesha
The Starr Group, Greenfield

West Virginia

Mountain State Insurance Agency, Inc., Charleston

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